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SAMPLE PROFILEPLUSSM REPORT

Note: This is a fictitious company below. Actual reports may not include all information seen in these samples.

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Company name

Location

City, State, ZIP

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Search inquiry: LaSalle Medical Supply / PA

Experian ProfilePlus Report As of: 06/17/2006 12:32 ET

LaSalle Medical Supply

Previously Known As: L and S Surgical Instruments
125 Ardmore Ave
Ardmore, PA 19003
 Phone: 610-555-1111

Business Type: Incorporated

Experian [BIN/File Number](#): P99413943
 Experian [File Established](#): Before January 1977
 Experian [Years on File](#): More than 29 Years

Credit Summary

The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Credit Ranking Score: 30



- ✗ **Businesses Scoring Worse:** 30%
- ✓ **Bankruptcies:** 0
- **Liens (see [detail](#)):** 1
- **Judgments Filed (see [detail](#)):** 2
- ✗ **Collections (see [detail](#), [summary](#)):** 3

Key Score Factors:

- Presence of slow-paying trade line(s).
- Presence of derogatory legal balance.
- Late-payment behavior indicated by higher than avg cur dbt.
- Large-size business indicated by balance on recent trd lines.

Key Facts

Sales: \$7,750,000
 Number of Employees: 12
 Filing Data Provided by: Pennsylvania
 Date of Incorporation: 06/16/1913
 Years in Business: 93 Years

Executive Summary

Current Days Beyond Terms (DBT): 11
Predicted DBT for 08/11/2006: 18
 Payment Trend Indicator: Payments are increasingly late.

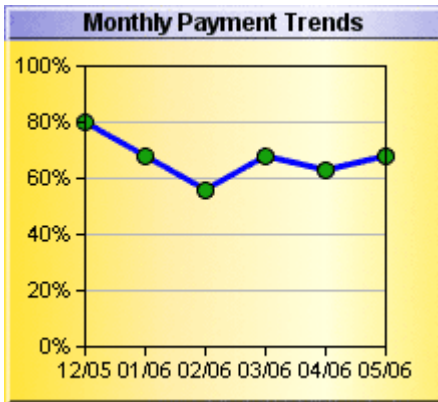
Key Personnel: Treasurer: James Martin
 CEO: Susan Smithers

Lowest 6 Month Balance: \$1,720,000
 Highest 6 Month Balance: \$2,196,200
 Current Total Account Balance: \$2,113,800
 Highest Credit Amount Extended: \$1,223,200
 Median Credit Amount Extended: \$4,500
 Payment [Tradelines](#) (see [charts](#), [detail](#)): 88
 Business [Inquiries](#) (see [summary](#)): 3

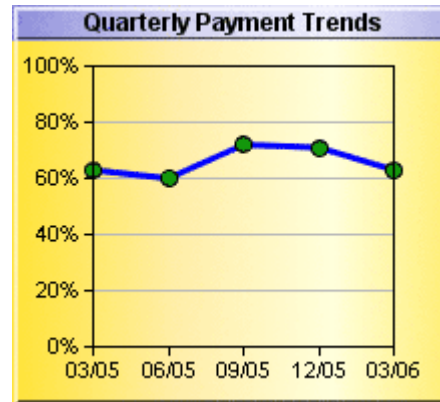
 Banking/Insurance/Leasing (see [detail](#)): 5
 UCC Filings (see [detail](#)): 6
 Cautionary UCC Filings: 2

Payment Summary

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*Percentage of on-time payments by month.



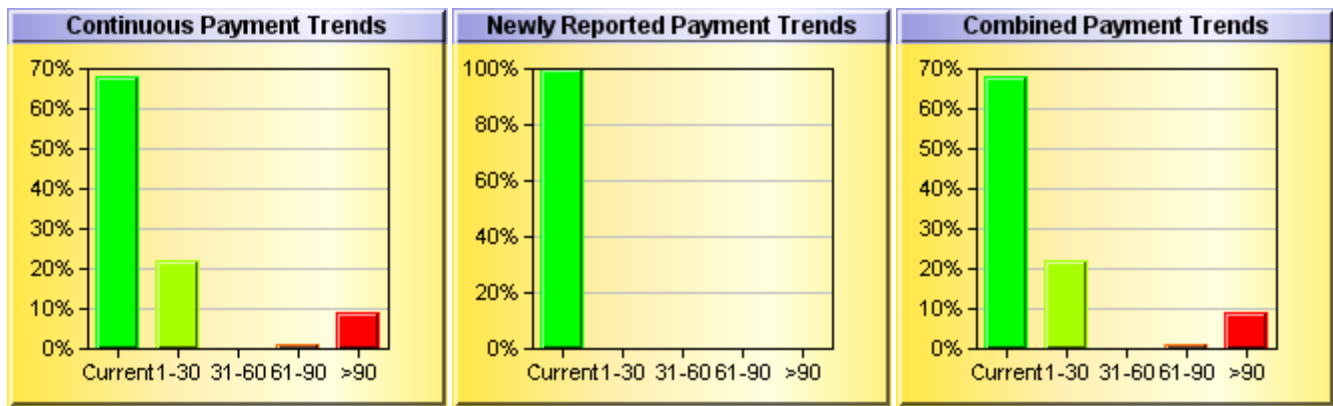
*Percentage of on-time payments by quarter.

Monthly Payment Trends - Recent Activity

Date	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
12/05	\$1,749,300	80%	11%	1%	3%	5%
01/06	\$1,860,300	68%	16%	6%	4%	6%
02/06	\$1,952,700	56%	27%	5%	5%	7%
03/06	\$1,720,000	68%	17%	4%	3%	8%
04/06	\$2,192,000	63%	27%	1%	2%	7%
05/06	\$2,034,000	68%	21%	1%	1%	9%

Quarterly Payment Trends - Recent Activity

Date	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
03/05	\$1,850,900	63%	23%	8%	3%	3%
06/05	\$1,879,200	60%	31%	2%	3%	4%
09/05	\$2,060,300	72%	22%	2%	1%	3%
12/05	\$1,809,700	71%	16%	4%	3%	6%
03/06	\$1,935,900	63%	24%	3%	3%	7%



***Continuous distribution with DBT.**
 Number of Accounts: 52
 Present Balance: \$2,109,600
 Highest Balance: \$3,475,500

***Newly Reported distribution with DBT.**
 Number of Accounts: 1
 Present Balance: \$4,200
 Highest Balance: \$6,400

***Combined distribution with DBT.**
 Number of Accounts: 53
 Present Balance: \$2,113,800
 Highest Balance: \$3,481,900

Trade Payment Information

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Trade Payment Experiences

Supplier Category	Reported Date	Activity Date	Payment Terms	Recent High Credit	Balance Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT	Comments	
Air Trans	04/06	04/06	Net 30	\$1,200	\$0						
Air Trans	04/06		Net 30	\$300	\$100	92%	8%			Cia	
Ceramics	05/06		Net 30		\$0					Cust 24 Yr	
Chemicals	05/06		Net 30	\$1,100	\$500	48%	24%	24%	4%		
Computers	02/06		Net 30		\$0						
Computers	05/06	02/06		\$15,500	\$0						
Dp Equip	04/06		Net 30	\$12,300	\$0						
Dp Supply	04/06		Varied	\$100	\$100	100%					
Drugs	06/06	05/06	Net 30	\$73,500	\$52,000	71%	29%				
Elec Equip	06/06		Net 30	\$300	\$100	100%					
Elec Equip	04/06	04/06	Contract	\$15,700	\$500	100%					
Elec Mfg	03/06*	12/05	Net 30	\$6,400	\$4,200	100%					
Elec Suplr	06/06		Varied		\$0						
Electronic	06/06		Net30		\$0					Cust 8 Yr	
Factor	06/06		Net 30		\$0						
Factor	06/06		Net 30	\$1,100	\$0					Cust 2 Yr	
Fincl Svcs	06/06		Varied	\$200	\$100	100%				Cust 2 Yr	
Fincl Svcs	06/06	06/05		\$700	\$0						
Fincl Svcs	05/06		Contract		\$0					Cust 3 Yr	
Florist	04/06	04/06	Cod	\$700	\$0					Cust 11 Yr	
Food Distr	03/06	03/06	Net 30	>\$100,000	\$29,100	85%	1%	9%	2%	3%	Cust 11 Yr
Genl Merch	05/06	03/05	Revolve	\$4,600	\$0					Acctclosed	
Giftware	05/06		Net 30		\$0					Cust 4 Yr	

Giftware	04/06		Varied		\$0										Cust 4 Yr
Grocery	05/06		Discnt		\$0										Satsftry
Housewares	04/06		Varied	\$20,200	\$0										
Indus Supl	05/06	02/03	Net 30	<\$100	\$0										Cust 6 Yr
Machinery	06/06	04/06	Net 30	\$186,300	\$0										
Manufctrng	05/06		Net 30		\$0										Cust 9 Yr
Med Chem	05/06		2/20N30	\$191,100	\$86,100	100%									Cust 8 Yr
Med Equip	06/06	05/06	Net 30	\$1,500	\$1,500	57%	43%								
Med Equip	04/06	04/06	Net 30	\$1,179,300	\$849,800	87%	13%								
Med Equip	05/06		Varied	\$16,100	\$5,300	79%	18%			3%					Cust 18 Yr
Med Equip	06/06		Net 30	\$111,700	\$111,700	100%									
Med Equip	04/06	04/06	Net 30	\$179,200	\$6,100	84%	16%								Cust 1 Yr
Med Equip	06/06		Net 30	\$24,600	\$9,300	96%	4%								Cust 4 Yr
Med Equip	03/06	01/06	Net 30	\$3,600	\$3,400	100%									Cust 11 Yr
Med Supply	04/06		Net 30	\$1,132,400	\$876,700	50%	28%		2%	20%					
Med Supply	03/06		Net 30	\$8,600	\$500	100%									
Med Supply	04/06		Net 30	\$31,700	\$3,700	100%									
Med Supply	02/06	02/06	Net 30	\$400	\$100	20%	80%								
Med Supply	05/06		Net 30	\$5,200	\$1,100	100%									
Med Supply	06/06	05/06	Net 30	\$4,500	\$500	75%	8%	1%	16%						Cust 8 Yr
Misc Manuf	05/06		Varied	\$8,700	\$400	100%									
Offc Suppl	05/06	05/06	Net	>\$100,000	\$54,900	97%	3%								Cust 12 Yr
Persnlsvcs	05/06	12/04	Roi	\$28,300	\$3,500					100%					
Petroleum	05/06		Varied	\$300	\$200	100%									Prompt
Prntg&Publ	03/06	06/03	N30	<\$100	\$100		100%								
Rentals	03/06		Net 30	\$400	\$400		53%	47%							
Restr Supl	05/06	05/06	Net 30	\$5,900	\$3,800	65%	21%	10%	4%						Cust 3 Yr
Safty Prod	06/06		Net 30		\$0										Cust 1 Yr
Soap	05/06		2/10N30	\$8,000	\$8,000	47%	53%								
Sport Gds	04/06	11/03	Net 30		\$0										

(Note: Tradelines with an {*} after the Reported Date are [Newly Reported](#).)

Additional Payment Experiences

Supplier Category	Reported Date	Activity Date	Payment Terms	Recent High Credit	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT	Comments
Air Trans	10/04		Varied	\$200	\$0						
Air Trans	01/04	01/03	Net 30		\$0						Satsftry
Air Trans	06/05		Net 7		\$0						
Cellul/Pag	01/05		Net 90	\$15,900	\$15,900	52%	48%				Cust 5 Yr
Cellul/Pag	01/06	12/05	Net 30		\$0						Write-Off
Chemicals	06/04		Net 30	\$1,400	\$400	100%					
Chemicals	01/04	08/03	Net 30	<\$100	\$0						

Totals	1	0	0	0	1	0	0	0	1
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Collection Filings

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Date	Agency	Status	Closed Date	Amt Disputed	Amt Collected	Comments
01/05	Acme Collections	Closed, Paid in Full	11/05	\$720	\$720	
06/05	Vinnie's Collection Services	Open Account		\$109	\$0	
09/05	Vinnie's Collection Services	Open Account		\$108	\$0	

Collections Summary

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Status	Number of Items	Amt Disputed	Amt Collected
Open Account	2	\$217	\$0
Closed, Paid in Full	1	\$720	\$720

Commercial Banking, Insurance, Leasing

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Commercial Banking and Insurance

Type: Commercial Banking
 Institution Name: Undisclosed
 Relationship: Merchant Bank Card
 Account Rating: No comment
 Balance: Mid seven figures
 Open Date: 01/91

Type: Insurance
 Institution Name: Undisclosed
 Address: 1212 Back Lane Monmouth Junction CT 912221
 Phone: 732-398-4000
 Relationship: General Liability Insurance

Leasing

Institution Name: Non-Disclosed
 Product Type: Equipment
 Commencement Date: 06/05
 Close Date: 06/06
 Term: 13 Months
 Original Balance: \$3,338
 Remaining Balance: \$0
 Current Payout: 0
 Scheduled Amount Due: \$256

Payments per Year: 0
 Payments Overdue: 0

Institution Name: Ted meds
 Address: Burlington, NJ
 ZIP Code: 08016
 Phone: 800-555-1212
 Product Type: Equipment
 Commencement Date: 10/04
 Term: 60 Months
 Original Balance: \$17,640
 Remaining Balance: \$11,760
 Scheduled Amount Due: \$0
 Payments per Year: 11
 Payments Current: 13
 Payments Late: 7
 Payments Overdue: 0

Institution Name: Leasing Services
 Address: Cedar Rapids,
 ZIP Code: 81221
 Phone: 800-555-1212
 Product Type: Office Equip
 Commencement Date: 08/00
 Term: 60 Months
 Original Balance: \$13,688
 Remaining Balance: \$4,106
 Current Payout: 0
 Scheduled Amount Due: \$228
 Payments per Year: 12
 Payments Overdue: 0

Judgment Filings

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Date: 11/08/2004
 Plaintiff: Robert Wilkinson
 Filing Location: Philly CNTY Mun CT
 Legal Type: Judgment
 Legal Action: Filed
 Document Number: 12345678
 Liability Amount: \$2,675

Date: 04/05/1999
 Plaintiff: LaSalle Medical Supply
 Filing Location: Montgomery County Co
 Legal Type: Judgment
 Legal Action: Filed
 Document Number: 99005932
 Liability Amount: \$4,452

Tax Lien Filings

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Date: 03/28/2005

Filing Location: Montgomery County Co
Legal Type: State Tax
Legal Action: Lien
Document Number: 87654321
Liability Amount: \$253,985
Description: Other Tax

UCC Filings

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Date: 05/04/2004
Filing Number: 12345678
Jurisdiction: Sec Of State Pennsylv
Secured Party: WALTERS MEDI CORP NY WATERTOWN 812122 12 NORTH ROCK DR
Activity: Filed

Date: 04/26/2004
Filing Number: 12345678
Jurisdiction: Sec Of State Pennsylv
Secured Party: GENERAL ELECTRIC COMPANY WI MILWAUKEE 532010000 PO BOX 414
Collateral: Accounts
Activity: Filed

Date: 03/07/2004
Filing Number: 87654321
Jurisdiction: Sec Of State Pennsylv
Secured Party: BAXTOR CORPORATION DIAGNOSTICS DIVISION MA UNDERW 281220000
Activity: Filed

Date: 09/17/2003
Filing Number: 12345678
Jurisdiction: Sec Of State Pennsylv
Secured Party: BAXTOR CORPORATION DIAGNOSTICS DIVISION MA UNDERW 28122000 1
Activity: Filed

Date: 04/23/2003
Filing Number: 87654321
Jurisdiction: Sec Of State Pennsylv
Secured Party: LEONARD LABORATORIES INC IL ALBERT PARK 123450000 100 PARKSIDE
Collateral: Hereafter Acquired Property
Activity: Filed

Date: 04/04/2003
Filing Number: 12345678
Jurisdiction: Sec Of State Pennsylv
Secured Party: LEASING ASSOCIATES OF WHITING INC NJ SOUTH BARRINGTON 1600
Collateral: Equipment
Activity: Filed

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